

April 2023 | Week 14 -18

The banking crisis seems to a large extent to be past us. While last weekend JP Morgan Chase took over First Republic Bank, there is still some nervousness in the middle-sized US banking market, which hopefully will settle down soon. Then the stock markets can again worry about whether to cheer when they hear of the economy slowing down, as it would mean an end to rising interest rates, or to panic, as it would also mean the United States going in the direction of a recession. It is interesting to see how the same news ('slowdown in growth') could be interpreted differently by stockbrokers. The news seems pretty clear for container shipping, though – bad. A US recession, even a mild one, is never good for consumer demand.

At the same time, Germany is celebrating having zero growth in the first quarter. Since Quarter 4 of last year brought Germany negative growth, it was imperative to avoid negative growth in this year's Quarter 1 for Germany to stay out of 'technical' recession. The government just increased its forecast for 2023 from 0.2 per cent to 0.4 per cent growth. Not much to celebrate, maybe, but governments are happy these days for the smallest sign of being able to avoid a recession while increasing interest rates at the same time. What puzzles us is how the economic developments of many Western consumer countries, that is, those experiencing zero or negative growth, and the strong container market fit together. We have not found any statistics that can explain the strength of the container market over the last two months. In general we think it is the lack of available spot tonnage due to long-term charter contracts that is taking the liquidity out of the market. In addition, trading routes have changed over the last few months, with many big liners avoiding Russian trade. The same trade is now being handled by smaller players and hence tying up free and available tonnage. It is a scenario that, like the war and the sanctions, is not likely to come to an end quickly, either, as many feeder ships are fixed well into 2024 and beyond. Still, we stand by our prediction that the second quarter might be the strongest quarter this year in the container market. Just as it was in the last 8 out of 10 years during the pre-Covid times.

One interesting note from last month is that India took over China as the most populated country. There are now 1.4 billion people living in India. However, India has a long way to go in the container trades. China's total container trade in 2022 was around 295 million TEU, against 20 million TEU for India. Those who think that India will take over once China slows down have most likely never been in India before; India's existing and developing infrastructure are quite different from China's. It will be a long time before India comes anywhere close to equalling China as a global production hub. Nevertheless, India is a very good country to offer services and 'export' their back office, research, or similar work via the internet cables.

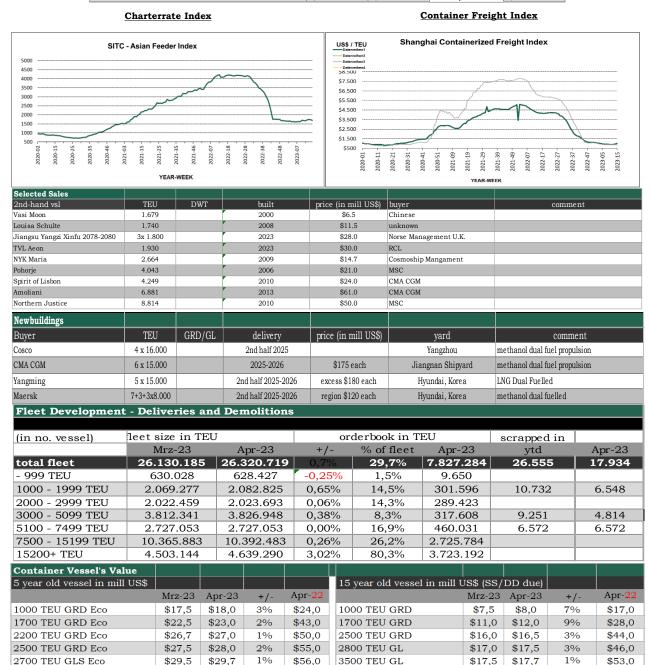
In the meantime, MSC continues its purchasing activities, with Mr Aponte showing no sign of slowing down. He has already made MSC the biggest container line on the planet, but he continues to buy and order ships. In reality, his fleet is full of old ships, so he has quite a fleet renewal task in front of him. Still, with all due respect, we sometimes ask ourselves if buying ships is this old man's best hobby. At the same time, half of the market participants wonder what Mr Aponte is seeing that they aren't; after all, Mr Aponte often turns out to be right. We have a high level of respect for how MSC is run. We are also stunned by how it manages to continue trading regularly to Russia and how it makes sure that in the thousands of containers it handles it avoids dealing with sanctioned cargo or sanctioned contractual partners. It seems that MSC can take risks that other more public or publicly listed companies could not. Chapeau!

May is ahead of us and the market is set to continue to steam ahead during the traditionally strong second quarter. Liner companies are still making money, and also owners can cash in a little more on their debt-free ships. What a comfortable and enjoyable market environment right now. Enjoy!

Kind Regards,
TOEPFER TRANSPORT

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comprehensive	771	834	8,17%	3.163
1100 TEU GRD - 6 MOS TC	\$13.230	\$13.685	3,44%	\$36.583
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